

Message Text

UNCLASSIFIED

PAGE 01 CASABL 01350 101029Z

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ACTION EB-07

INFO OCT-01 NEA-10 ISO-00 CIAE-00 INR-07 LAB-04 NSAE-00

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FM AMCONSUL CASABLANCA

TO USDOC WASHDC IMMEDIATE

AMEMBASSY DAKAR IMMEDIATE

INFO SECSTATE WASHDC 4497

AMEMBASSY RABAT

UNCLAS CASABLANCA 1350

USDOC FOR CAGNE

E.O. 11652: N/A

TAGS: BEXP, MO

SUBJ: CASABLANCA INTERNATIONAL TRADE FAIR 1977

REF: A) STATE 225074 B) CASABLANCA 1319 C) DAKAR 8039

1. WHILE WE APPRECIATED ITALIAN CONTACTOR'S INTEREST IN SUBMITTING BID FOR ERECTION OF US PAVILION AT 1977 CASABLANCA FAIR WISH NOTE THAT INITIAL INTEREST IN THIS EQUIPMENT WAS BASED ON ASSUMPTION THAT IT WAS USDOC-OWNED. COST ASIDE, WE DO NOT RPT NOT BELIEVE IT WOULD BE WELL-RECEIVED BY LOCAL AUTHORITIES FOR US TO ENGAGE A NON-MOROCCAN FIRM IN THIS FAIR. ACCORDINGLY WE PLAN LIMIT OUR BIDS TO THOSE FROM LOCAL FIRMS. EMBASSY RABAT CONCURS.

2. GIVEN LAPSE OF TIME SINCE REF A ASSURANCE THAT USDOC WOULD PROVIDE "COMPLETE DESIGN AND CONSTRUCTION PACKAGE", LACK OF RESPONSE TO OUR SEVERAL REQUESTS FOR DESIGN, AND NEED TO RESERVE SERVICES OF DESIGN FIRM TO ASSURE PAVILION WILL BE READY ON TIME, WE WILL IN ABSENCE OF INSTRUCTIONS TO CONTRARY USE PLAN OF 1975 PAVILION AS BASIS FOR NEGOTIATIONS WITH DESIGN FIRMS AND DISCUSSIONS WITH PROSPECTIVE PARTICIPANTS. FINAL DISCUSSIONS WITH THREE LOCAL DESIGN FIRMS ABOUT THEIR BIDS PREPARATORY TO SUBMITTING BUDGET FIGURES TO COMMERCE NOW UNDERWAY.

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